



# CORPORATE FACT SHEET

## BroadWare™

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| <b>Company</b>       | BroadWare Technologies, Inc.  |
| <b>Founded</b>       | 1995 - Cupertino, California  |
| <b>Industry</b>      | NAICS Codes: 423430, 541512, 517510   |
| <b>Product</b>       | BroadWare Application Server (BAS) , BroadWare Media Server (BMS), BroadWare Encoding Server (BES), and BroadWare Command Server (BCS) in the BroadWare Media Management System (BMMS).   |
| <b>Description</b>   | The BroadWare Media Management System is an enterprise solution using non-proprietary hardware that enables organizations to quickly configure and effectively manage complex video applications throughout the enterprise. Our system provides an end-to-end browser-based solution for collecting, recording, routing, and managing live and archived surveillance video while optimizing use of bandwidth. |
| <b>Market Focus</b>  | Military, Homeland Security, Retail, Transportation, State & Local Government, and Large Enterprise   |
| <b>Partners</b>      | Northrop Grumman, Boeing, Siemens, IBM, and many others   |
| <b>Management</b>    | William Stuntz - CEO<br>Brian Apgar - CTO & VP of Engineering<br>Dennis Charlebois P.E., Ph.D. - VP of Marketing<br>Bill Gargiulo, Vice President of Operations<br>Matt Graham - Co-founder, VP of Professional Services<br>Pat Reilly - VP of Sales<br>Kerry Sorenson - VP of Finance  |
| <b>Headquarters</b>  | 3333 Octavius Drive<br>Santa Clara, CA 95054<br>408.342.2600 Main<br>408.342.2601 Fax<br>www.BroadWare.com  |
| <b>Federal Sales</b> | 8300 Greensboro Drive<br>Suite 800<br>McLean, VA 22102<br>703.955.3980 Main<br>703.880.7245 Fax   |